

## Press Release

Aberdeen, March 20, 2018

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### **Bilfinger wins major contract with Shell U.K. Limited and Nederlandse Aardolie Maatschappij B.V. (NAM), secures 150 jobs**

- **Awarded Technical Manpower Services contract, covering all Southern North Sea assets and vast range of offshore and onshore services**
- **150 personnel to transfer to Bilfinger**
- **Follows significant investment in Southern North Sea operations and infrastructure**

Leading asset lifecycle services specialist Bilfinger Salamis UK has been awarded a multimillion pound contract for technical manpower services on Shell U.K. Limited southern North Sea (SNS) assets.

The three-year contract covers the execution of maintenance operations services onshore at Bacton Gas Plant, and offshore on the Leman Alpha Platform, Clipper and Seafox 4 Barge as well as the Kroonborg Walk-to-Work vessel supporting NAM in the Dutch sector.

Bilfinger Salamis UK's Managing Director, Sandy Bonner, commented: "We are delighted to have secured this contract as it further solidifies our position as a leading provider of Modifications, Maintenance and Operations (MMO) services.

"Bilfinger has worked extensively with Shell and NAM for many years. Shell's decision to award this contract to us is testament to the strong, collaborative relationship we have."

Over 150 personnel will transfer to Bilfinger Salamis UK from the incumbent contractor, in electrical, mechanical, pipe fitting, welding, crane and rigging disciplines. In January alone, Bilfinger recruited and rehired over 600 personnel in the UK, positioning the firm as a leading employer in the sector.

#### **Investment in Southern North Sea**

The contract will be managed from Bilfinger's Great Yarmouth base. The company is a major player in the SNS, having had a presence in the region since 1981.



Initially focused on offshore fabric maintenance, the company has since expanded its SNS and Netherlands offering, and in recent years developed its service capability to secure maintenance, inspection and renewables contracts. Key customers including Statoil, ConocoPhillips, Perenco and Oranje Nassau Energie (ONE) UK.

"Great Yarmouth is an important strategic location for Bilfinger, and we are committed to further strengthening our capabilities in the southern sector," said Ken Badenoch, Bilfinger SNS General Manager.

"We have continuously invested in infrastructure, technology and processes, positioning the company as a major provider with the capability to provide a fully integrated MMO service offering in both Aberdeen and Great Yarmouth.

"Our strong management team, skilled employees and local resources mean we're ideally placed to continue supporting the long-term operations and maintenance needs of the Southern North Sea oil and gas sector."

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Bilfinger is a leading international industrial services provider. The Group enhances the efficiency of assets, ensures a high level of availability and reduces maintenance costs. The portfolio covers the entire value chain from consulting, engineering, manufacturing, assembly, maintenance, plant expansion as well as turnarounds and also includes environmental technologies and digital applications.

The company delivers its services in two business segments: Engineering & Technologies as well as Maintenance, Modifications & Operations. Bilfinger is primarily active in the regions Continental Europe, Northwest Europe, North America and the Middle East. Process industry customers come from sectors that include chemicals and petrochemicals, energy, oil and gas, pharmaceuticals and biopharma, metallurgy and cement. With its 37,000 employees, Bilfinger upholds the highest standards of safety and quality and generated an output volume of €4.2 billion in the 2016 financial year.